



Peak Conditions for MedTech Companies

Denmark paves the way for International Companies

Skilful companies, visionary universities, and an effective public health care sector has secured continued growth in the Danish medical technology industry – and developed an ideal location for international companies considering to establish business activities abroad.

Establishing a company in Denmark offers a number of attractive business solutions for foreign companies, from R&D collaborations with Danish universities, establishing a European headquarter, design centre or entering into a strategic partnership regarding test market and demonstration to the actual production of medical technology devices.

Medical technology - why Denmark excels

The presence of world-class universities working at the forefront of technological

development contributes to Denmark's strong position within medical technology. Danish educational institutions offer a number of educations combining medicine with technology ensuring graduates with the right profile.

A close collaboration between universities, hospitals and the business community facilitates a conducive business environment. A high intensity of research and testing activities at the Danish hospitals makes them a strong partner.

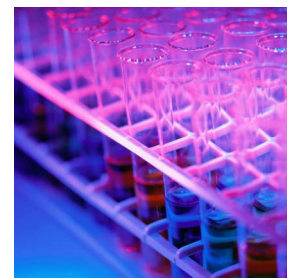
Close cooperation with users of medical technology devices is an area where the Danish industry excels. The focus is always on developing and manufacturing products characterised by ease of use, convenience, safety and increased quality of life for the user.

A committed focus on research and development, design and innovation, market testing, high-tech production and user-producer linkages has made Denmark one of Europe's leading medical technology industry nations.

The Danish Medical Technology Industry

The Danish medical technology industry is known abroad particularly for the large, global companies manufacturing medical disposables, assistive devices and medical diagnostics.

In a continued process of designing new products and solutions for diagnostics, therapy and care, Denmark is home to major companies such as: Ambu, BK Ultrasound, Bang & Olufsen Medicom, Coloplast, Dako - an Agilent Technologies Company, Dansac, Fresenius Kabi, GE Healthcare, Johnson & Johnson, Medtronic, Oticon, Radiometer, Sahva, Siemens Healthcare, Sonion, Thermo Fisher Scientific and William Cook Europe.



In Denmark MedTech companies have access to:

- Knowledge of design, engineering and clinical competence - the three main building blocks of the medical technology industry
- An industry in continuous progress and growth
- Basic and applied research, a highly skilled talent pool, and a tradition for knowledge and technology transfer to the market
- A unique interplay between industry players in a mutually beneficial collaborative business environment
- An industry based on strong user-producer linkages

Made in Denmark

With over 95% of the total Danish medical technology industry revenue generated abroad, Denmark is one of Europe's largest exporters of medical technology products per capita.

European Spallation Source (ESS)

ESS is a multi-disciplinary research centre based on the world's most powerful neutron source. Being built in Lund, Sweden, the new facility will be around 30 times brighter than today's leading facilities, enabling new opportunities for researchers in the fields of life sciences. ESS is co-hosted jointly by Sweden and Denmark. Construction began in the summer of 2014, and the first neutron is foreseen for 2019.

Areas of Expertise

Denmark is home to more than 1,000 companies operating in the area of medical technology with approximately 250 companies classified as dedicated medical technology companies.

The Danish medical technology industry employs 20,000+ in Denmark, measured per capita, this gives Denmark one of the largest medical technology industries in the world. Encompassing a wide range of over 500,000 healthcare products, Denmark holds particularly strong competencies within the following areas:

Medical diagnostics

- Immediate access to a world-class talent pool and celebrated academic institutions
- A large knowledge base in diagnostic equipment with a strong foundation in both the corporate sector and in universities
- Great cross-over potential with easy access to an innovative ICT cluster

Medical Disposables

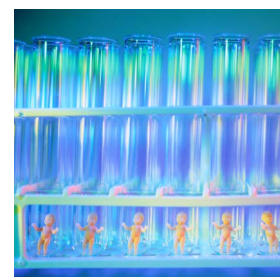
- Strategic location near global industry leaders
- A strong focus on technology, design, functionality, high quality and user-friendliness
- Strong tradition for listening to end-users need and translating this knowledge into innovative solutions

Assistive Technologies

- Internationally recognised products and services
- A pioneering position within the elderly and disabled sector with a socio-political will to ensure equal opportunities for all
- Design, functionality, quality and user-friendliness are vital in the design of new solutions

Cluster Highlights

- A unique business framework for medical technology companies clustered within 300 km
- Home to more than 1,000 companies operating in the area of medical technology
- 250 companies solely working with medical technology products
- Danish medical technology companies employ approximately 20,000+ people in Denmark
- Home to 8 universities, 4 university hospitals and 7 science parks with government approved incubators



We Speak Business

Invest in Denmark provides your company with a tailor-made solution for locating your business in Denmark. We measure our success by how well we contribute to yours. So, if you are considering setting up business or expanding your activities in Denmark, make us your first stop.

Our specialized staff across the globe has the corporate background, industry insight and well-connected networks to advise you on every aspect of locating in Denmark. Not only when you set up, but also as your business grows. Our tailor-made solutions include connecting companies with key local contacts, arranging fact-finding tours and providing comprehensive benchmark analyses. We make sense of local legislation and advantages of locating in Denmark - all free of charge and in guaranteed full confidentiality.

We Look Forward to Hearing from You

Headquarters

Ministry of Foreign Affairs, Invest in Denmark, Copenhagen, +45 33 92 11 16, indk@um.dk

Asia-Pacific

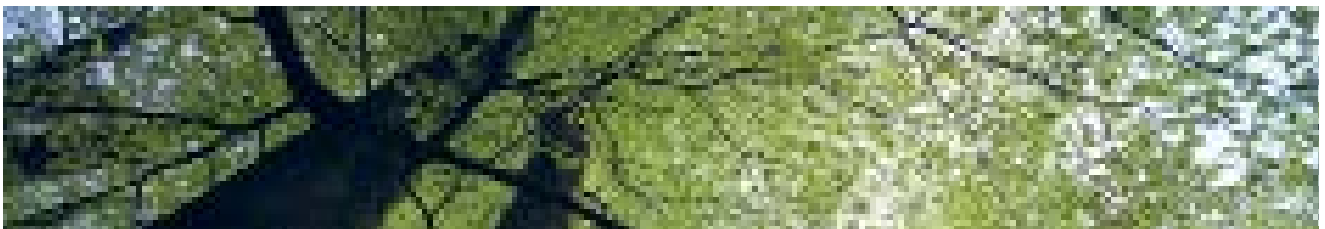
Shanghai +86 21 6085 2000
Beijing +86 10 8532 9900
Tokyo +81 3 3496 3001
Bangalore +91 80 4248 9500
Seoul +82 0 2 795 4187
Taipei +886 2 2718 2101

Europe

Paris +33 1 4431 2193
Munich +49 89 5458 54 0
London +44 207 333 0200
Istanbul +90 212 359 19 00

North America

New York +1 212 223 4545
Silicon Valley +1 650 543 3180
Toronto +1 416 962 5661



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